

**WE MAY PROVIDE EACH SELLER THE FOLLOWING CONFIDENTIAL FACTS ABOUT YOU PRIOR TO
RELEASING ANY INFORMATION ABOUT THEIR BUSINESS.**

Buyer Profile For: _____
Print Name

Email address: _____

BACKGROUND INFORMATION: **Please note that incomplete information will not be accepted.

1. Are you currently employed? Yes or No If so in what industry and what position? _____
2. Please give a brief description of your responsibilities: _____
3. Please list the industries in which you've worked and the positions you've held since graduating from school: _____
4. Do you hold a California Real Estate license? Yes or No
5. Place a check mark beside each business category that interests you:

<input type="checkbox"/> Manufacturing	<input type="checkbox"/> Any business that can be relocated
<input type="checkbox"/> Distribution	<input type="checkbox"/> Retail
<input type="checkbox"/> Computer/Hi Technology/Sciences	<input type="checkbox"/> Services: Postal, copy centers, tax prep etc
<input type="checkbox"/> Absentee ownership	<input type="checkbox"/> Restaurant/Fast Food
<input type="checkbox"/> Turnaround situations	<input type="checkbox"/> Gas Stations/Mini Marts/Car Washes
<input type="checkbox"/> New or existing successful franchises	<input type="checkbox"/> Dry Cleaning/Laundry
<input type="checkbox"/> Any business which receives cash payments	<input type="checkbox"/> Home Based Business
6. What is your current annual income? _____
7. What are your income expectations the first year of owning your own business? _____
8. What is the **maximum down payment amount** that you are prepared to substantiate at the time of making an offer? \$ _____ (**Dollar Amount MUST BE COMPLETED**)
9. My net worth [all assets minus all debts] exceeds: \$100,000 \$500,000 \$1Mil \$2Mil
 \$3Mil \$5Mil \$7Mil \$15+ Mil
10. Have you ever filed bankruptcy? Yes or No
11. Had a foreclosure? Yes or No
12. Had a judgment filed against you? Yes or No
13. Fico Score _____
14. Is there any reason you might be declined a loan for a business acquisition? Yes or No *Explain:* _____
15. Does your spouse work? Yes or No Full time? Yes or No Industry and position? _____
16. How far from your home are you willing to drive one way to the business you will buy? _____
17. Will anyone advise you in the review of business records and the decision to purchase any business? Yes or No
18. What is your timeframe to purchase? Immediate No hurry
19. If you reside outside California and have inquired about a California based business, what are your relocation plans and timeframe? _____

Signature

Date

Name

I certify that the above information is true and correct and acknowledge receipt of a copy of this profile